Introduction

Staff can use this worksheet to evaluate farmer competencies at mid-season. This is a broad overview of areas, and does not include more detailed observations of specific skills within each category. All farmers should be evaluated at the same time.

Response Key

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| 0=never does this, no knowledge |
| 1=does this only sometimes, knows only a little about it |
| 2=does this most of the time, knows a lot about it, but still needs some help |
| 3=does this all of the time, knows all about it, does not need any help |
| 4=teaches others this skill |

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| **COMPETENCY** | **Farmer 1** | **Farmer 2** | **Farmer 3** | **Farmer 4** | **Farmer 5** | **Farmer 6** |
| Irrigation |   |   |   |   |   |   |
| Fencing |   |   |   |   |   |   |
| Tools and Supplies |   |   |   |   |   |   |
| **INFRASTRUCTURE SCORE** |  |  |  |  |  |  |
| Seasons: Planting on time |   |   |   |   |   |   |
| Crop Planning: anticipated yield |   |   |   |   |   |   |
| Crop Planning: Bed Map |   |   |   |   |   |   |
| Crop Planning: Following Plan |   |   |   |   |   |   |
| Bed Maintenance |   |   |   |   |   |   |
| Mulch |   |   |   |   |   |   |
| Spacing and Succession |   |   |   |   |   |   |
| Pest ID |   |   |   |   |   |   |
| **PRODUCTION SCORE** |  |  |  |  |  |  |
| Harvest |   |   |   |   |   |   |
| Market Prep: Bunching |   |   |   |   |   |   |
| **HARVEST AND POST HARVEST** |  |  |  |  |  |  |
| Farm Stand, Attracting Customers |   |   |   |   |   |   |
| Restaurant Skills |  |  |  |  |  |  |
| Pricing/$: Writing Price Tags |  |  |  |  |  |  |
| Pricing/$: Making Change |   |   |   |   |   |   |
| **MARKETING SCORE** |  |  |  |  |  |  |
| Reading Charts: Table |   |   |   |   |   |   |
| Reading Charts: Pie Chart |   |   |   |   |   |   |
| Recordkeeping: keeping receipts |   |   |   |   |   |   |
| Recordkeeping: writing invoices |   |   |   |   |   |   |
| **RECORDKEEPING SCORE** |   |   |   |   |   |   |
| Goal Setting |   |   |   |   |   |   |
| Financial Planning |   |   |   |   |   |   |
| Tax Planning |   |   |   |   |   |   |
| **BUSINESS PLANNING SCORE** |  |  |  |  |  |  |
| Language |   |   |   |   |   |   |
| Numeracy |   |   |   |   |   |   |
| **LANGUAGE AND NUMERACY** |  |  |  |  |  |  |
| Time, Reliability |   |   |   |   |   |   |
| Responsibility |   |   |   |   |   |   |
| Innovation, Adaptation |   |   |   |   |   |   |
| **TRANSFERABLE SKILLS SCORE** |  |  |  |  |  |  |