Greetings friends! We've reached the last month of pure summer, and here at New Entry we are determined to get as much out of it as possible. Our summer World PEAS CSA shares are still in full swing, and we are enjoying the delicious late-summer produce within them. Check out the amazing peach cobbler recipe in our "What We're Eating" section. If you are still interested in receiving a CSA share this season, signup for our Fall Share is open! Delivery begins the week of August 28th.

We also have many exciting events that we look forward to this month. Our Annual Open Farm Tour is coming up on Thursday, August 10th. Join us for an afternoon of fun, community, and learning as we tour New Entry’s incubator training farms and meet the new growers that are implementing their business plans and providing our communities with delicious, locally grown food! The Northeast Organic Farming Association Summer Conference starts soon after, so head on over to Hampshire College August 11th-13th for continued inspiration. If you are a veteran farmer, be sure to attend our Veteran Farmer Mixer for a free pizza lunch on Saturday, August 12th at noon.

If you are interested in learning more about starting a farm business, our free Explore Farming Workshop on August 15th is perfect. For more in-depth education, our farmer training team will be hosting two awesome field trip workshops on August 19th and September 19th for those interested in learning about the methods for selling to farmers.
Finally, our excitement is only growing as we continue to prepare for the [Community Food Systems Conference](http://mailchi.mp/tufts.edu/path-to-the-family-farm-csa-sign-up-risk-management-for-farmers-420785), December 5th-7th, 2017! We hope you are as excited as we are for the mix of workshops, field trips, pre-conference sessions, and amazing speakers. In the meantime, enjoy all the webinars, events, and stories in this month’s newsletter below, including more risk management tips, a resource analysis done by the Beginning Farmer Network, and information on the New England Farmland Finder website.

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**Upcoming Events**

**August 10th, 2017** - [10th Annual Farm Tour](#), Dracut, MA  
**August 11th - 13th, 2017** - [NOFA Summer Conference](#), Hampshire College, Amherst, MA  
**August 12th, 2017** - [Veteran Farmer Mixer and Lunch at NOFA](#), Hampshire College, Amherst, MA  
**August 15th, 2017** - [Explore Farming Workshop](#), New Entry Offices, Lowell, MA  
**August 15th, 2017** - [BFRDP Grant Proposal - Budget and Matching Funds](#), Webinar  
**August 17th, 2017** - [Is the Public Really Safe on your Farm?](#), NH Fire Academy, Concord, NH  
**August 19th, 2017** - [Field Trip Workshop: Selling at Farmers Markets](#), Roslinadale Farmers Market, Boston, MA  
**August 22nd, 2017** - [Is the Public Really Safe on your Farm?](#), Charlton Public Library,
August 23rd, 2017 - Introduction to the Community Food Projects Grant Program, Webinar

September 19th, 2017 - Field Trip Workshop: Selling to Schools, Clark Farm, Carlisle, MA

November 8th - 10th, 2017 - 6th Annual NIFTI National Field School, Asilomar Event and Conference Center, Pacific Grove, CA

December 5th - 7th, 2017 - Community Food Systems Conference 2017, Boston's Park Plaza Hotel, MA

"You, as a food buyer, have the distinct privilege of proactively participating in shaping the world your children will inherit." - Joel Salatin

10th Annual Farm Tour
For more information visit: nesfp.org/events/10th-annual-farm-tour

10th Annual New Entry Farm Tour

Thursday
August 10th
4:00—7 pm

Ogonowski Memorial Field
126 Jones Ave, Dracut, MA

Come meet your farmers and see where your food is grown. Enjoy local food and celebrate the season!

Our 10th annual New Entry Farm Tour is quickly approaching! Join us on a tour of our incubator farm sites in Dracut, MA. Learn about our programs and resources for new farmers and food enthusiasts alike. Enjoy an afternoon of locally-made snacks, and fun! For more information, check out our Farm Tour page.

World PEAS Fall Share
Get the Fall Share for 10 weeks, August 22nd to November 2nd! Produce in our CSA comes from over 20 beginning farmers. Fresh and local fruits and veggies are delivered to over 10 locations in the Greater Boston area! Visit nesfp.org/worldpeas for more information and to sign up!

Beginning Farmer Resource Assessment & Gaps Analysis

The Beginning Farmer Network of Massachusetts recently
“Key Findings Report: Beginning Farmer Resource Assessment & Gaps Analysis.” We are pleased to be able to distribute the report widely and hope that many farmers, service providers, nonprofits, and other stakeholders across the state find the information useful and that it moves us closer to providing adequate resources to those who are starting out in farming in our beautiful Commonwealth. Please share with your networks!

For questions about the report, please contact janel.wright@tufts.edu.

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Make Sure You're Counted!
2017 Census of Agriculture

Make Sure Your Farm or Ranch Counts!
Your agricultural operation, large or small, is important to U.S. agriculture. The Ag Census is the only source of uniform, comprehensive, and impartial agriculture data for every county in the nation. This data is used to advocate for you and for policies, services, and programs that support young farmers!

Please sign up to take the 2017 Census of Agriculture. Make sure you’re counted!

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Risk Management Tips
Risk Management August 2017

We have two great field trip workshops coming up in August and September to help farmers diversify their marketing plans and manage marketing risk on their farms. As many farmers are becoming aware, CSA subscriptions and farmers market attendance have experienced stagnation and even declines in the last few years. It is a trend being experienced throughout the Northeast. An excellent webinar you may wish to watch hosted by the Cornell Small Farms Program helps to explain some of the issues: https://vod.video.cornell.edu/media/Is+Your+Farm+Business+Structured+For+Success?
/1_spmn4cxe.

To help you get first-hand experience with successful farms with diversified marketing plans, New Entry is offering two FREE field trip workshops. If you have any questions about these workshops or plan on attending, please RSVP to Molly at molly.dellaroman@tufts.edu.

Selling at Farmers Markets

Come out to a highly successful farmers market to hear from Jeff Cole of Mass Farmers Markets speak about how to gear up to sell at farmers markets, including which permits are needed, food safety issues, fees and liability insurance needed. You will also hear from Kate Canney of the The Neighborhood Farm. She will address how farmers markets fit into her farm’s overall marketing scheme, what equipment and how much time is needed, and how to best sell directly to customers.

Date: Saturday, August 19th

Time: 11:30 am-1:00 pm

Location: Roslindale Farmers Market

Adams Park, Boston, MA

Cost: FREE

Selling to Schools
Farm Tour, Fall CSA Sign up, and More!

Date: Tuesday, September 19th

Time: 5:00 pm – 7:00 pm

Location: Clark Farm
185 Concord St, Carlisle

Cost: FREE

Seeking to Buy, Sell, or Lease Farmland?
The New England Farmland Finder Website is Here for You

If you’ve got farmland to sell or to lease, or are seeking land to farm, check out the New England Farmland Finder (NEFF) website -- newly improved and ready to help.

The website, found at http://newenglandfarmlandfinder.org/, is a regional farmland posting service for properties and farmers from all over New England. Ben Waterman, Land Access and New Farmer Coordinator of the UVM Center for Sustainable Agriculture, says, “A regional approach makes sense. NEFF helps farm seekers learn about more properties, and landowners reach a wide audience of farmers.” The site currently has over 130 farm properties posted, and nearly 1,000 users registered as farm seekers. New properties and seekers are added weekly to this actively managed site.

In addition to detailed and regularly updated farm property postings, the user-friendly site also provides information and guidance about farmland transactions, such as land assessment worksheets and fact sheets on lease rates, for example. NEFF also serves as a gateway to the region’s farmland linking organizations that provide a range of services and
Finding farmland—or the right farmer—can be challenging, and that’s only a small part of the process of making successful matches between landowners and farmers. A free service, NEFF helps owners and seekers clarify their goals, understand the assets they have or seek, and identify available support. “We’re excited about the improved website, but the most important thing we’re doing is helping everyone involved to become better informed about the considerations, and to get connected with the staff from local programs to help work through them,” says Waterman.

New England Farmland Finder is a product of a collaboration among farm linking and land access programs throughout the region, and New Entry has played a role in the "farmland listing and linking" subcommittee who have been developing this collaborative resource. This collaboration is one outcome from Land For Good’s Land Access Project, funded by the USDA Beginning Farmer and Rancher Development Program. The New England Farm Link Collaborative includes Connecticut Farm Link, Maine Farm Link, Land For Good and Vermont Land Link. Each member provides a range of services all aimed at one common goal: to help New England’s farm seekers and landowners connect.

Land For Good’s Land Access Project is supported by a grant from the USDA National Institute of Food and Agriculture through its Beginning Farmer and Rancher Development Program, #2015-70017-23900.

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**Save the Date for the 6th Annual NIFTI Field School**

Come explore, learn, connect and unwind with fellow Incubator Farm Project staff from across the country. This year will include workshops on best practices related to Incubator Farm Project design and implementation, discussion sessions for digging deep and getting creative, farm visit to the Agriculture and Land-Based Training...
When: November 8-10th  
Where: Asilomar Hotel and Conference Center, Pacific Grove, CA  

Find out more and register here! Early bird registration ends September 5th!

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**NOFA Summer Conference**

August 11-13, 2017 at Hampshire College in Amherst, Massachusetts

The NOFA Summer Conference is a three-day solutions-oriented annual celebration of the grassroots organic movement. Gardeners, farmers, growers, and food-lovers from across the Northeast will again share their inspiration and ideas for organic food, farming, health, activism, and beyond. In addition to over 130 workshops and sessions on everything from soil health and food preservation to mushrooms, bees, healthy living, and food activism, the conference features annual favorites like the Children’s Conference, contra dance, film screenings, local dinner celebration, farm tours, exhibitors tent, and live music and drumming. This year will also feature a “Country Fair”, showcasing farm and garden innovations as well NOFA-VT’s wood-fired mobile pizza oven!

New Entry will also be hosting a social mixer for Farmer Veterans! Join in the fun and meet your fellow farmers while providing input on future gatherings and learning opportunities targeted to returned military veterans.

**Veteran Farm Mixer**

Sign up for lunch (wood-fired pizza from NOFA VT) and veteran farmer networking session on **Saturday from 12 – 1 pm**. Learn more about opportunities for veteran farmers and NCAT’s Armed to Farm training.
Register for full conference or Saturday only – Veteran Farmer discount code: VET2017

The Veteran Farm Mixer is sponsored by the National Center for Appropriate Technology and New Entry Sustainable Farming Project. Funded by USDA Beginning Farmer Rancher Development Program. For more information, contact nesfp@tufts.edu

Learn more and register at www.nofasummerconference.org or call (508) 572-0816. Scholarships, group discounts, and work exchange opportunities are available.

Welcome to Our New VISTA Members!

Lydia Fermanich is the AmeriCorps VISTA Development Facilitator at New Entry. Her role is to aid in resource development and community outreach so New Entry can better serve farmers and low-income consumers. Lydia grew up in Green Bay, WI, but most recently attended Macalester College in St. Paul, MN. There, she studied biology, public health, and Spanish and spent time volunteering in the local food community. In her free
Courtney Spivey is serving as the AmeriCorps VISTA Volunteer Recruitment Facilitator at New Entry. Courtney’s role is to ensure the effectiveness of volunteer recruitment, training, and management as well as to monitor the growth of the network of current volunteers to better serve New Entry farmers and programs for years to come. She is from Villa Rica, Georgia, and graduated from Georgia Southern University with a degree in International Studies. Before moving to Massachusetts, Courtney worked at a food bank in Statesboro, GA as a Community Liaison connecting the local population to the university community through volunteer programs and fundraising. She is looking forward to her time at New Entry and the opportunity to become a part of the diverse Lowell community. You can reach Courtney at courtney.spivey@tufts.edu.
Cyrena Thibodeau is serving as the AmeriCorps VISTA Food Access Facilitator at New Entry. Cyrena’s role here is to expand New Entry’s Food Access Initiatives, both through the SNAP CSA shares and senior shares. She will work to strengthen existing partnerships and build new ones with programs in the area who work to connect people with needed resources. Cyrena is from the Southcoast of MA, and recently graduated from the University of Washington in Seattle with a degree in Environmental Science. At her University, she was very actively involved with the student farm on campus which is where her passion for sustainable agriculture grew. After graduation she apprenticed on a mixed vegetable farm in WA. Her most recent role was produce purchaser for a local restaurant. Cyrena is excited to be part of New Entry and helping to create a more sustainable and equitable local food system. You can reach Cyrena at cyrena.thibodeau@tufts.edu.
New Entry's Director, Jennifer Hashley, attended the UMass Amherst Dining Service's statewide Poultry Gathering. More than 45 attendees from all across the poultry industry attended to discuss strategies to increase the state's production of local and sustainable chicken. The purpose of the meeting was to identify priority actions for growing the region's poultry economy and increasing the production and consumption of humanely and sustainable raised local poultry. The stakeholders included poultry producers, institutional food service operators principally from the Pioneer Valley as well as experts from state/federal agricultural agencies and academic / non-governmental agencies. University of Massachusetts Amherst is setting forth the ambitious goal to double the amount of local chicken it purchases annually (principally from Massachusetts Poultry farmers), to help other institutions do the same, and to increase the state's production of local, humane and sustainable chicken. New Entry's Poultry Training Resources and Mobile Poultry Processing Unit are valuable resources in helping achieve the growth of the Massachusetts Poultry industry. For more information on the meeting, contact jennifer.hashley@tufts.edu.

Volunteer Opportunities
Become a World PEAS Food Hub Volunteer!

Food Hub volunteers serve at our warehouse in Lowell. They unload, unpack, pack, and prepare our customers’ orders. This includes taking inventory, folding and unfolding boxes, and neatly packing shares, loading them onto pallets and our trucks, and cleaning up after we finish fulfilling orders.

Our food hub volunteers commit to one, two, or three mornings per week. Our schedule is as follows:

- **Monday**: 1:00 PM - 4:00 PM
- **Tuesday**: 9:00 AM - 12:00 AM
- **Wednesday**: 9:00 AM - 12:00 AM

**Benefits:** Work alongside caring, friendly individuals committed to solving problems in our food system. Volunteers who can commit to at least two mornings per week for 20 weeks receive first pick of surplus produce. There is the opportunity to learn about the handling and use of unique produce.

**Next Steps:** To inquire about this volunteer position, email courtney.spivey@tufts.edu.

To learn about other volunteer opportunities with New Entry click the link below!
What We're Eating and Reading

It's peach season! We are excited to feature this delicious fruit in our CSA shares. Celebrate with this Peach Basil Crumble recipe:

**Ingredients**

For the filling:
- 4 ripe peaches, pitted, peeled if desired, each sliced into 8 wedges
- 1 tablespoon granulated sugar
- 1 tablespoon fresh basil (torn if large)
- 1/2 teaspoon grated lemon zest
- 1/4 teaspoon coarse salt

For the topping:
- 2 ounces chopped almonds (1/3 cup)
- 1/3 cup packed light-brown sugar
- 1/4 cup plus 2 tablespoons all-purpose flour
- 1/4 teaspoon coarse salt
- 1 1/2 ounces (3 tablespoons) cold unsalted butter, cut into 6 pieces

New England Meat Conference Features Charcuterie Author by Guy Steucek
How can we have a surplus of "wild blueberries?" by Willy Blackmore
African Americans Have Lost Untold Acres of Land Over the Last Century by Leah Douglas
Big Hunger, by Andy Fisher
Directions

Preheat oven to 400 degrees. Make the filling: Mix all ingredients to combine. Make the topping: Combine all ingredients (except cream), rubbing in butter with your fingers until mixture is crumbly. Divide filling among four 5 ½-inch round baking dishes, and sprinkle with topping. Transfer to a baking sheet. Bake until bubbling and golden brown, 25 to 27 minutes. Let cool slightly. Drizzle with heavy cream if desired.

Recipe adapted from Martha Stewart.

Promote Local Agriculture every day!

Get your Choose Fresh & Local plate!

#MAfoodplate

For more info: www.mafoodplate.org

Drive in style while supporting local agriculture that helps sequester carbon for a healthier environment!
We are proudly sporting our new Choose Fresh and Local license plates - ARE YOU? The funds raised from these plates will support New Entry's work with new and beginning farmers on our incubator farms and beyond, including training and resources as well as continuing to develop a strong statewide Beginning Farmer Network. They will also help Mass Farmers Markets continue to support farmers markets in the state. Additionally, having these plates on the road will continue to raise awareness of local agriculture in Massachusetts and help build strong markets for farmers statewide. Visit our website to find out how it works, you can sign up online and the RMV will mail the plates TO YOUR HOME...no waiting in long lines at the RMV - it's easy as 1 - 2 - 3. THANK YOU for supporting local food!

Our Mission
Well-trained farmers are key to building sustainable local food systems, and New Entry prepares new and beginning farmers for success through comprehensive training and technical assistance in all aspects of farm production and management. Our mission: work with new farmers to build strong businesses, expertise in the field, and a resilient food system.
To learn more, visit www.nesfp.org.

Get Involved
Join us in helping cultivate and sustain the next generation of farmers who will care for our farmland, supply our markets, provide food to our schools, and contribute to a vibrant local economy in our communities.

Volunteer
Volunteer with New Entry World PEAS Food Hub at least two days per week for the entire season and receive a weekly CSA Share.

Upcoming Classes
Throughout the year, New Entry holds dozens of classes, advanced workshops, online trainings, farm tours and field trainings.

Donate
Designate the Friedman School, and New Entry Sustainable Farming Project to be sure your gift supports new farmers.
8/10/2017

Farm Tour, Fall CSA Sign up, and More!

Contact Us

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We welcome your feedback!
Please write to nesfp@tufts.edu with any feedback or topics you would like us to cover to improve the quality of our newsletter.

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